## **BID BOND TERMS AND CONDITIONS**

## **General Terms and Conditions**

**Article 1(Formation of Bond Contract)** ① A bond contract shall be formed with a prospective bond principal's application for bond and a guarantee insurance company's acceptance thereof (the term "bond contract" shall be hereinafter referred to as the "Contract," "bond principal" as the "Principal", and "guarantee insurance company" as the "Company").

- ② Any application and acceptance of the Contract shall be made in writing. The Company accepts the application for bond from the prospective Principal by issuing the bond to the prospective Principal.
- ③ The Company may, after receiving an application for bond, reject the application or request the prospective Principal to furnish appropriate collateral and/or guarantee after examining the details of liabilities guaranteed by the Company, status of the prospective Principal's assets, his/her performance ability, credit rating, etc. (underwriting of the contract).
- ④ If, prior to acceptance by the Company, the prospective Principal deposits any money with the Company in an amount equivalent to a guarantee fee, the prospective Principal shall have paid a guarantee fee with the amount it has deposited when the Company accepts the application for bond, thereby executing the Contract. If the Company rejects an application for bond, it shall give a rejection notice and return, to the applicant, the amount of money deposited with the Company.
- ⑤ If a contract already formed is extended or amended, the Company may state such extension or amendment on the bond instead of issuing another bond.

Article 2(Duty to Deliver Terms and Conditions and Duty to Explain, etc.) ① Upon receipt of an application for bond from a prospective Principal, the Company shall deliver to him/her Terms and Conditions, and an application for his/her keeping (a duplicate of the application for bond) and explain important terms of the Terms and Conditions: Provided, that the Company may make such delivery and explanation in any of the following manners in the case of a bond contract made by communication media, such as telephone, mail, computer, etc., subject to the consent of the prospective Principal:

- 1. Delivering the Terms and Conditions or an application for the prospective Principal's keeping (a duplicate of the application for bond) by an optical recording medium, an electronic mail, or any other electronic means. In such cases, the prospective Principal shall be deemed to have received the Terms and Conditions or the application for the prospective Principal's keeping (a duplicate of the application for bond), when such documents have been delivered to the prospective Principal himself/herself or his/her representative;
- 2. Posting the Terms and Conditions and commentaries thereof (documents that explain important terms of the Terms and Conditions for the prospective Principal's understanding) on a cyber-mall (a virtual sales counter established for bond transactions through a computer system) for the Principal to read or download. In such cases, it shall be deemed that the Terms and Conditions have been delivered and the important terms of the Terms and Conditions have been explained to the prospective Principal, if the prospective Principal confirms that he/she has read or downloaded such documents;
- 3. Asking questions about, or explaining by telephone matters necessary for concluding the Contract, such as the details of the application for bond, the payment of guarantee fee, the bond period, the duty to notify before the execution of the Contract, and the important terms of the Terms and Conditions. In such cases, it shall be deemed that the important terms of the Terms and Conditions have been explained, if the prospective Principal's answers and confirmations have been recorded by a sound recording system.
- ② An application for bond submitted by the prospective Principal and the Terms and Conditions furnished to the Principal by the Company in accordance with paragraph ① shall form a part of the Contract.
- ③ The Company shall, if requested by the Principal, issue the Terms and Conditions or the bond under paragraph ① to the Beneficiary.

**Article 3(Commencement of Coverage by the Company)** ① The Company shall be deemed to have accepted an application of bond on a date specified in the bond issued by the Company to the Principal.

② The Company shall provide coverage to the Principal as stipulated in these Terms and Conditions from the time when it accepts the application for bond and receives guarantee fee.

**Article 4(Withdrawal of Application)** Prior to the Company's acceptance of an application of bond, the prospective Principal may withdraw his/her application for bond, upon receipt of such withdrawal by the Company, the Company shall return any money deposited by the Principal with the Company back to the Principal without interest.

Article 5(Amendment of Terms and Conditions of Contract, etc.) ① A Principal may amend the following terms and conditions of the Contract with the written approval of the Company and the written consent of the Beneficiary. In such event, the approval on the amendment of the terms and conditions shall be separately notified in writing by the Company or by way of recording on the back of the bond:

- 1. The bond period;
- 2. Other contents of the Contract, including the Principal, the Beneficiary, and the bond amount.
- ② If a Principal intends to reduce the bond amount under subparagraph 2 of paragraph ① with the written consent of the Beneficiary, the Company shall deem the reduced portion of the Contract as terminated, and if there are any guarantee fees to be returned to the Principal as a result of such reduction, the Company shall return such guarantee fee to the Principal as specified in Article 13(Refund of Guarantee Fee).

**Article 6(Loss Covered)** The Company shall, pursuant to the terms of these Terms and Conditions and the bond, indemnify the Beneficiary, for the bid deposit that should be forfeited or reverted to the Beneficiary, the Obligee, where the Principal, as the Bidder (Obligor), participates in a bid for the underlying contract specified in the bond (hereinafter referred to as the "Underlying Contract") pursuant to an invitation to tender or instructions of tender (the terms "invitation to tender" and "instruction of the tender" shall be hereinafter referred to collectively as the "Invitation to Tender") and the causes for reverting the bid deposit under the Invitation to Tender occur within the bond period.

**Article 7(Payment of Indemnity Proceeds)** ① The amount of indemnity proceeds the Company shall pay shall be the amount that should be forfeited or reverted to the Beneficiary under the Invitation to Tender, provided, that in case where the Invitation to Tender does not stipulate any provisions for a forfeiture or reversion of bid deposit, the amount the Company shall pay shall be the amount claimed by the Beneficiary, but not exceeding the bid deposit amount.

- ② In any event, the indemnity proceeds in paragraph ① shall not exceed the bond amount.
- ③ If the Company has indemnified the loss in accordance with paragraph ①, the net balance remaining after subtracting the indemnity proceeds already paid from the bond amount shall be the bond amount for the remaining bond period.

**Article 8(Loss Not Covered)** The Company shall not indemnify any loss resulting from any of the following causes:

- 1. Any causes for which the Beneficiary (and if the Beneficiary is a corporation, then including its directors or any institutions that execute its business) or their legal representatives are liable;
- 2. Non-performance of obligation due to war, revolution, civil war, incident, terrorism, riot, commotion, or any other accident similar thereto;
- 3. Non-performance of obligation due to an act of God such as earthquake, eruption, flood, tidal wave, or any other natural calamity similar thereto.

**Article 9(Currency and Exchange Rate)** ① The currency of the Contract shall be the currency specified in the bond; Provided, that, unless the Vietnam laws permit the Principal to remit to the Beneficiary in a foreign currency (for instance, among others, where overseas remittance is necessary for the implementation of an international bidding package, and, for bidding in oil and gas industry), the currency of the Contract shall be Vietnamese Dong.

- ② If the currency of the Contract is a foreign currency and the Principal seeks to determine the amount of debt obligation in Vietnamese Dong and the Beneficiary seeks to receive indemnity proceeds in Vietnamese dong, the first selling (offer) rate announced (quoted) by the primary bank of Seoul Guarantee Insurance Hanoi branch on the day of payment of the indemnity proceeds shall be applied as the exchange rate.
- ③ If the currency of the Contract is a foreign currency and the Principal seeks to pay and refund the guarantee fee in Vietnamese Dong, the following exchange rate shall apply;
- 1. Receipt of Guarantee Fee: the first selling (offer) rate announced (quoted) by the primary bank of Seoul Guarantee Insurance Hanoi branch on the day of payment of the guarantee fee (for cases involving installment payments of guarantee fee, the day of payment of each such installment, and for cases involving an amendment of the Contract, the day of payment of any additional guarantee fee, as applicable).
- 2. Refund of Guarantee Fee: the first selling (offer) rate announced (quoted) by the primary bank of Seoul Guarantee Insurance Hanoi branch on the day of refund of the guarantee fee, and such rate shall be applied against the amount calculated by deducting the earned portion of the guarantee fee from the original guarantee fee in the foreign currency.

④ If there is no exchange rate announced on any of the days in paragraph ①, paragraph ②, or paragraph ③, the closing exchange rate of the day immediately preceding the day of receipt or refund, as applicable, shall be applied, and if there is no exchange rate announced for a foreign currency or it is difficult to apply any exchange rate at all, the Company may use a different foreign currency for purposes of currency conversion, or apply any other exchange rate as determined by the Company at its discretion.

Article 10(Duty to Notify before Execution of Contract) At the time of filing the application, a Principal or his/her representative shall notify facts requested on the application form (including questionnaires) to the best of his/her knowledge.

**Article 11(Duty to Notify after Execution of Contract)** ① If any of the following events occurs after the Contract is made, the Principal shall promptly notify the Company in writing;

- 1. When he/she intends to modify any matter stated in the application for bond or realizes that any modification therein has occurred;
- 2. Change of the Principal;
- 3. Change of the Beneficiary;
- 4. Matters that may have an important effect on the duty of the Company to pay indemnity proceeds, such as the amount of coverage, term, etc. under the Underlying Contract.
- ② Upon receipt of the notification of any change by the Principal or the Beneficiary under paragraph ①, the Company shall decide whether to approve such change within one month, and accordingly may require an additional guarantee fee or return the guarantee fee already received.
- ③ The Principal shall bear all the loss that occurs as a result of neglecting the notification required under paragraph ①.
- ④ If the Principal has changed his/her address or contact information, he/she shall promptly notify the Company thereof: Provided, that if the Principal fails to give such notice, written notice given by the Company to the Principal to his/her most recent address or contact information notified to the Company shall be deemed delivered to the Principal at the lapse of the period ordinarily required for delivery.

**Article 12(Termination of Contract)** A Principal may, with the written consent of the Beneficiary, terminate the contract at any time before any loss is incurred.

**Article 13(Refund of Guarantee Fee)** ① The Company shall refund the guarantee fee if any of the following events occurs in relation to the Contract, however, the Company shall not refund the guarantee fee if the Principal participates in an Invitation to Tender but is not awarded the Underlying Contract.

- 1. the Principal does not register for a bid in the Invitation to Tender;
- 2. the Beneficiary withdraws the Invitation to Tender.
- ② The Principal shall return the bond when claiming a refund of guarantee fee. However, if the Principal claims a refund of guarantee fee after the bid registration closing date, the Principal shall submit to the Company any such evidentiary documents as requested by the Company.
- ③ The amount of the guarantee fee that the Company shall refund shall be the amount calculated by subtracting the minimum guarantee fee from the guarantee fee received.

**Article 14(Transfer)** No transfer of subject matter covered by the Contract shall be binding on the Company without written consent of the Company, and where the Company grants written consent, the rights and duties arising from the Contract shall be deemed to have been transferred together.

Article 15(Transfer or Collateral Provision of Right to Claim) The Beneficiary's right to claim payment under the Contract, shall not be transferred to, or provided as a collateral to a third party without the prior written consent of the Company.

**Article 16(Notification and Assessment of Damage)** If the Principal discovers that a loss event has occurred, he/she shall promptly notify the Company of such fact and cooperate in the Company's assessment of the damage, upon its request.

**Article 17(Duty to Prevent and Mitigate Loss)** The Principal shall, before as well as after the occurrence of the loss event, endeavor to prevent and mitigate the loss.

**Article 18(Claim for Indemnity Proceeds)** ① When the Beneficiary claims for payment of indemnity proceeds, the Beneficiary shall submit to the Company the following documents:

- 1. A written claim for payment;
- 2. Document(s) identifying the Beneficiary;
- 3. The bond or a copy thereof;
- 4. Documents specifying the loss;
- 5. Other documents required by the Company
- ② If the Beneficiary transfers documents required for a claim via SWIFT (Society for Worldwide Interbank Financial Telecommunication) or via such other methods specified in the bond, the Company shall deem that the Beneficiary has submitted such documents in accordance with subparagraph 1 through 3 of paragraph ①.
- ③ Upon receipt of a claim to pay indemnity proceeds under paragraph ①, the Company shall immediately decide the amount of indemnity proceeds to be paid, and pay such amount within fifteen days from the date when the indemnity proceeds payable are determined.
- ④ If the Company fails to pay indemnity proceeds within fifteen days after the amount of the indemnity proceeds payable under paragraph ③ is determined, it shall pay the interest on the late paid amount at the basic interest rate set by the State Bank of Vietnam at the time of payment, for the period from the date from which the payment is delayed until the date on which the indemnity proceeds are paid, provided however that, if any specific provisions are made on the bond as may be requested by the Beneficiary or the Principal, then the parties shall act in accordance with such provisions.

**Article 19(Time Limit)** The time limit for requesting indemnity proceeds is one year from the occurrence of a loss event.

Article 20(Right to Indemnity and Subrogation) ① If the Company pays indemnity proceeds (including by way of payments made in kind) to the Beneficiary in the absence of any agreement to the contrary, the Company shall have the right to claim indemnity against the Principal, and to the extent the Beneficiary's interest is not adversely affected, shall be subrogated to any rights of claim that the Beneficiary may have against the Principal.

② If the Principal delays the repayment of any obligation arising under Paragraph ①, the Principal shall be liable for any loss incurred as a result of the delay as well as the following expenses:

- 1. Expenses incurred for the preservation, transfer and exercise of indemnity claims or subrogated claims;
- 2. Expenses incurred for the inspection, collection and disposal of collateral;
- 3. Litigation expenses, legal expenses incurred for the preservation of claim execution (including revocation), exercise of claim, and expenses for the inquiry on the Principal's properties;
- 4. Other expenses to be borne by the Principal in accordance with law and under any agreements.
- ③ The amount of loss incurred due to delay under paragraph ② shall be calculated by multiplying the amount of indemnity proceeds paid by the Company by the interest rate that is publicly disclosed by the Company as applicable to delayed repayments, for the entire period from the day following the payment of indemnity proceeds by the Company to the day all outstanding obligations are repaid in full by the Principal.

Article 21(Order of Appropriation of Repayment, etc.) ① If an amount repaid by the Principal or an amount collected by the Company through the exercise of security rights, setoff or the collection of claims is insufficient to repay the full amount of the Principal's debts, the repayment shall be applied in the order of the expenses, indemnity proceeds (the principal), and interest.

- ② If more than one debt is to be repaid and the amount collected is insufficient to repay the full amount of the debts, the related laws and regulations shall apply with respect to the amount collected through compulsory execution, the exercise of security rights, etc.
- ③ If more than one debt is to be repaid and paragraph ② above is not applicable, the repayment shall be applied according to the order designated by the Principal: Provided, that where it might impede the preservation of claims by the Company, the Company may immediately make an objection and change the debt appropriation order taking into consideration whether any security in kind or guarantee is in place, the order in which the claims to any debts will be limited by a statute of limitation, etc.

**Article 22(Disposal of Collateral)** In the event the Company pays indemnity proceeds, collateral furnished by the collateral provider shall be disposed of in accordance with applicable legal procedures and the contract creating the collateral rights. However, the Company may dispose of any collateral by such method, time and price as the Company deems appropriate,

provided that there is a price quoted for the collateral in an established exchange or otherwise the Company expects to receive advantageous terms of disposal, and the Company can apply the net balance after deducting any expenses related to the disposal from the proceeds of disposal in satisfaction of any outstanding debts.

**Article 23(Jurisdiction)** Any dispute with regard to the Contract shall be submitted to the Vietnam International Arbitration Centre ("VIAC") at the Vietnam Chamber of Commerce and Industry, and shall be resolved in accordance with the Arbitration Rules of VIAC. The arbitration shall take place in Hanoi, Vietnam, and shall be conducted in the English language. The decision of the VIAC shall be final and binding upon the parties. Notwithstanding the foregoing, the Company, the Principal and the Beneficiary may agree to change the jurisdiction of any dispute with regard to the Contract.

**Article 24(Interpretation of Terms and Conditions)** ① The Company shall interpret these Terms and Conditions fairly, in good faith and shall not discriminate among Principals in the interpretation thereof.

- ② The Company shall interpret these Terms and Conditions in favor of Principals, if the meaning of any term or condition is ambiguous or vague.
- ③ The Company shall not broadly interpret any term or condition that is unfavorable to, or lays a burden on, any Principals, such as a term or condition that avoids indemnity.

**Article 25(Company's Liability for Damages)** ① The Company shall be liable for damage incurred to the Principal or the Beneficiary by any cause for which any of its officers, employees, solicitors, and agents is held liable in connection with the Contract, as prescribed by relevant acts and other statutes.

- ② If the Company inflicts damage on the Principal or the Beneficiary by filing a lawsuit, although it knew or should have known that there is no ground to refuse to pay indemnity proceeds or delay such payment, the Company shall be liable for such damage.
- ③ If the Company makes an unconscionable settlement taking advantage of the destitution, imprudence, or inexperience of the Principal or the Beneficiary in regard to whether to pay indemnity proceeds or the amount of payment, the Company shall also be liable for damage arising therefrom in accordance with paragraph ②.

**Article 26(Governing Law)** These Terms and Conditions shall be governed by acts and subordinate statutes of the Socialist Republic of Vietnam. However, if the Company and the Beneficiary or Principal designate a different governing law, such law shall govern.

## **Special Terms and Conditions for Demand Guarantee**

**Article 1(Scope of Application)** These Special Terms and Conditions shall apply only to contracts under which the Company agrees to unconditionally indemnify the Beneficiary upon a claim for payment made by the Beneficiary in accordance with the terms and conditions specified in a bond.

Article 2(Claim for Indemnity Proceeds) Notwithstanding subparagraph 4 of paragraph ① of Article 18(Claim for Indemnity Proceeds) of the General Terms and Conditions, if the Beneficiary makes a claim for payment based on certain documents specified in a bond as acceptable for making a claim for payment, the Company may substitute such documents for the documents specifying the loss.

**Article 3(Principal's Duty)** ① The determination as to whether a ground to indemnify a loss exists in relation to a claim made by a Beneficiary shall be made at the sole discretion of the Company and the Principal shall have no rights to object to such determination made by the Company.

- ② In the event that the Company makes a payment of indemnity proceeds, the Principal shall not have any rights to dispute the effectiveness of the payment for any reasons related to the contract specified in the bond (the "Underlying Contract") or any obligations owed by the Principal to the Beneficiary under such Underlying Contract.
- ③ The payment of any indemnity proceeds by the Company shall not require any prior notification to the Principal, and the method of payment and the calculation of the payment amount shall be determined by the Company in a manner that the Company deems appropriate, and the Principal shall not raise any objections to such decisions of the Company.

**Article 4(Governing Provisions)** Any matters not stipulated in these Special Terms and Conditions shall be governed by the General Terms and Conditions.